



# Renz King Gayacao

## Frontend Web Developer

I'm a career explorer turned coding enthusiast. After a diverse journey in different fields, I stumbled upon my true passion for coding a year ago. Learning and working with code brings me immense joy, and I'm excited about further developing my tech skills. With a skill for creative problem-solving, I'm fueled by my genuine love for coding and its boundless possibilities. Let's connect and explore new opportunities together!

## Contact

### Phone

- +63 916 335 1938

### Email

- renzkinggayacaowork@gmail.com

### Address

- 9322 Sampaguita St. Guadalupe  
Nuevo, Makati City, Metro Manila

## Portfolio

### Website

- [www.renzgayacao.com](http://www.renzgayacao.com)

## Education

- 2002-2004  
**Computer Programming**  
AMA-ACLC - Makati

## Language

- Tagalog
- English

## Experience

### July 2023 up to present

Freelance

#### Frontend Web Developer

I create websites for clients using HTML, CSS, Bootstrap, Tailwind, and JavaScript. Currently, I'm learning React JS and Node JS to enhance my skills further.

### October 2022 - February 2023

Century Properties

#### International Marketing Officer

As a member of the international marketing team, I was sent to different countries to reach out to Filipinos and other nationalities to raise awareness regarding investment opportunities in Philippine properties. I enable and assist clients in purchasing, selling, and leasing properties in the Philippines.

Apart from traditional methods, I utilize digital marketing across platforms like Facebook, YouTube, Instagram, and TikTok to promote our available properties effectively.

### April 2022 - May 2022

Telecrew Outsourcing

#### Real Estate Virtual Assistant

I conducted cold calling, data mining, appointment setting, and lead generation. With the first client, I generated leads by cold calling homeowners interested in selling their properties and I facilitate appointments with real estate brokers. For the second client, I collect data from websites where contractors sign up for leads. I reached out to these contractors and offer a monthly service to connect them with potential clients.

### January 2020 - January 2021

Trace Alarm and Security System Inc.

#### Alarm and Security System Consultant

I was responsible for facilitating both commercial and residential customers with their questions about CCTV, alarm systems, and monitoring services. This includes conducting on-site visits and offering price quotes to our clients.

# Short Courses

- March 13 2023 - March 31 2023

## Javascript Programming

Bayan Acadamey - Quezon City



- July 16 2022 - September 17 2022

## Digital Illustration and Page Design

CIIT - College of arts and technology



- February 2022 - May 2022

## Web Design Specialist

CIIT - College of arts and technology



## May 2015 - December 2019

Century Properties

## International Marketing Officer

As a member of the international marketing team, I was sent to different countries to reach out to Filipinos and other nationalities to raise awareness regarding investment opportunities in Philippine properties.

I enable and assist clients in purchasing, selling, and leasing properties in the Philippines.

## October 2014 - May 2015

JLC Stickers

## Manage Family Business

I was responsible on building a wider client range and facilitate marketing strategies to expand our business

## June 2012 - October 2014

Acquire Asia Pacific

## Outbound/Inbound Call Center Associate

I have managed outbound and inbound sales, which includes switching accounts, credit card pulling, and upselling.

In outbound calls, I cold call clients and offer services that will lead them to switching from their current telecom provider to our company.

In inbound calls, I handle inquiries and encourage clients to switch from their current telecom provider to our company, while also looking for chances to upsell to our existing clients.

## May 2011 - May 2012

Quantus Global Solutions

## Outbound Call Center Associate

My tasks involve scheduling appointments, and facilitating the transfer of electricity and gas accounts.

I provide clients with cost-effective electricity and gas rates, encouraging them to switch to our services. Additionally, I arrange appointments with specialists to oversee the switching process.

## January 2010 - May 2011

Acellus Inc.

## Outbound Call Center Associate

I conducted scheduling appointments, and transitioning alarm system services.

I provide clients with more affordable monthly rates and additional services, encouraging them to switch from their current alarm system provider to ours. I also coordinate appointments with our technicians to oversee the switching process.

## Skills

- Frontend Web Development
- Digital Marketing
- Sales
- Tech support
- Customer Service

## References

- Project Director of Sales

**Ma. Lourdes Kathyrine Dumalag**  
**+63 917-667-4898**

Century Properties

- Admin Manager

**Celeste Carlos**  
**+63 917-829-5326**

Trace Alarm and Security Systems Inc.

### September 2008 - December 2009

Open Access Marketing

#### Outbound Call Center Associate

I have experience in lead generation through telephone outreach. My role involves contacting individuals and inquiring about their interest in furthering their education.

### January 2006 - June 2008

Millenium Aluminum Glass and Supply

#### Aluminum and Glass Helper

I help in installing and repairing aluminum and glass works.

### October 2005 - December 2005

Comic Alley

#### Sales Staff

I provide assistance to customers in an anime retail store.

### June 2005 - September 2005

Kenny Roger Roasters

#### Service Crew

I have experience as a member of the service crew, primarily responsible for dining area and dishwashing tasks.